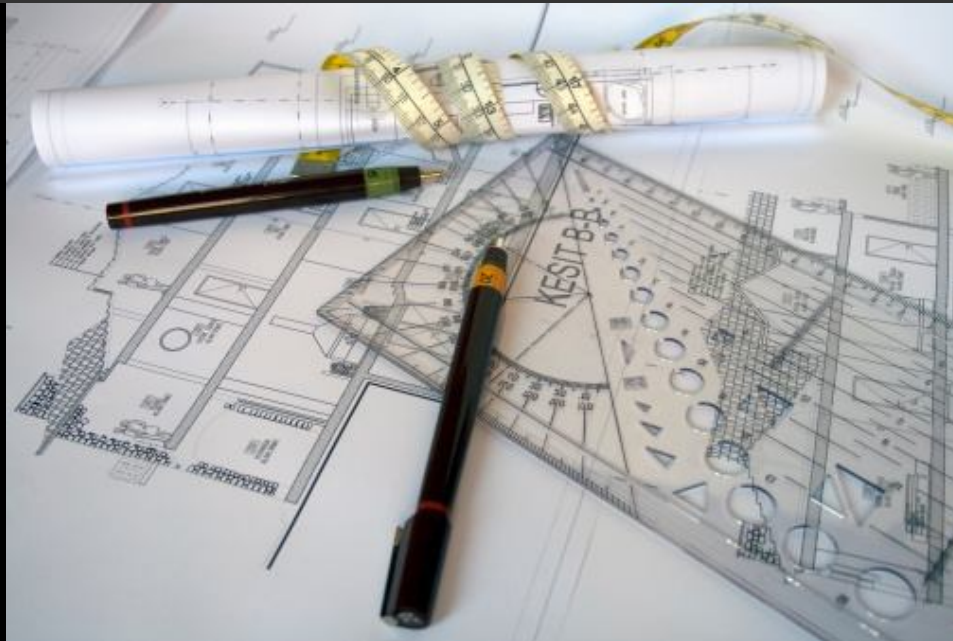


## Before making a Commitment...



This sounds like such an obvious tip – but we are amazed at how many significant projects proceed without the benefit of “cost impact reports” – only to run over budget, rendering the result, less than a success.

To ensure you meet your project objectives in the best possible manner for your organization, ensure you provide some time, early in the process, to investigate optional ways of proceeding before you become wed to an approach, and make financial commitments. The results will probably surprise you. Each optional way of providing for the same set of requirements will usually have a different “cost impact”. Sometimes significantly different. Especially if some of the approaches involve retaining some current elements, support or services; or the refurbishment of elements.

Adding the time for these types of investigations will more than pay for themselves, given the cost benefits. Options, presented with their cost impacts, provides the Owner the means to provide educated approvals, with confidence.